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You Need to Know

About the Latest

Legal and Regulatory

Trends and Issues Affecting Your

Healthcare Facilities

Exclusive **AUDIO CONFERENCE** for
Hospital, Health System and Senior Living Executives
and Facilities Managers, as well as Developers,
Investors, Lenders, Brokers, Attorneys and Others

THURSDAY, MAY 12, 2005

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YOU ARE INVITED TO AN EXCLUSIVE AUDIO CONFERENCE

“Legal and Regulatory Issues Affecting Healthcare Real Estate Transactions”

A rapidly changing legal and regulatory environment is having a significant impact on virtually every aspect of healthcare facilities and real estate, including planning, development, financing, investment, design, construction, leasing, marketing and management. If you are responsible for these functions, you can't afford not to understand the implications for your organization.

This 90-minute audio conference will quickly bring you up to speed on these complex issues:

Transactional Issues

- Due Diligence Issues in Healthcare Real Estate Acquisitions
- Joint Ventures and Alternative Structures
- Legal Issues in Financing Arrangements
- Integration of Retail and Mixed Uses on Health Care Campuses

Regulatory Issues

- Fraud and Abuse (Anti-Kickback) Laws
- Self-Referral (Stark) Laws
- Laws Affecting Not-for-Profit (Tax-Exempt) Organizations
- Medicare and Medicaid Reimbursement

Case Study

THURSDAY, MAY 12, 2005

9-10:30 a.m. Pacific

10-11:30 a.m. Mountain

11 a.m.-12:30 p.m. Central

Noon -1:30 p.m. Eastern

Presented By:



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Executive BriefingTM



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"Legal and Regulatory Issues Affecting Healthcare Real Estate Transactions"

EXCLUSIVE NATIONAL AUDIO CONFERENCE, THURSDAY, MAY 12, 2005

Your Panel of Healthcare Real Estate Law Experts Will Include:



Douglas A. Hastings

Doug Hastings is a shareholder in the national health care and life sciences practice of Epstein Becker & Green, P.C. He provides clients with strategic and transactional guidance in responding to the legal challenges and opportunities of the rapidly changing American health care system. Mr. Hastings received his undergraduate degree from Duke University and his law degree from the University of Virginia. He is a past President and Board Member of the American Health Lawyers Association.



M. Maxine Hicks

Maxine Hicks is a member of the firm and is the managing partner of the Atlanta office of Epstein Becker & Green, P.C. Ms. Hicks manages the real estate section of the firm and has extensive experience in acquisition, development, leasing and financing for a variety of real estate holdings. Ms. Hicks is a noted author on issues such as managing real estate assets of health care organizations and master-planned communities, and has been invited to speak before several highly esteemed professional organizations.

John G. Arena

John Arena is General Counsel - Corporate Law at Beverly Enterprises, Inc. He handled Beverly's 2003 nursing home and other divestitures, refinancing, all major contracts, and SEC reporting under Sarbanes-Oxley. Before joining Beverly, Mr. Arena was in private practice, specializing in real estate development and financing, M&A, and corporate law. He earned a bachelor's degree in business administration from the University of Rhode Island, a law degree from Tulane University, and a master's degree in tax law from Southern Methodist University.



Paul M. Rosenberg

Paul Rosenberg is Senior Vice President and General Counsel of Shands HealthCare in Gainesville, Fla., and previously served at four other academic medical centers. He is a graduate of Brown University and the University of Cincinnati College of Law. He is a member of the American Health Lawyers Association and has served as Director of Integrated Mental Health, Inc. in Rochester, New York and the Lincoln Community Health Center in Durham, North Carolina. He is a member of the Florida Disproportionate Share Task Force.



"Legal and Regulatory Issues Affecting Healthcare Real Estate Transactions" Seminar #10536
THURSDAY, MAY 12, 2005 • 9-10:30 a.m. Pacific • 10-11:30 a.m. Mountain • 11 a.m.-12:30 p.m. Central • Noon -1:30 p.m. Eastern

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- ☐ Participate in the audio conference AND receive one copy of the audio CD and handout materials @ \$199 per listening site.

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